Interview: Analysis of the Grape Pomace Destination

1. According to the classification criteria of the winery by billing, proposed by IBRAVIN (2009), the total annual billing of the winery is (R$): () Micro: up to 2,400,000.00 () Small: 2,400. 001.00 to 10.500.000,00 () Average: 10.500.001.00 to 30.000.000 () Large:> than 30.000.001.00

2. What is the annual quantity of grapes produced on the property or in its cooperatives last year?

3. Last year, it was necessary to buy grapes from other properties/companies to complement the demand to produce juices, wines and / or derivatives of the company?

4. What is the quantity of grapes processed in the property / company last year?

5. What is the quantity / percentage of bagasse resulting from the processing of grapes last year?

6. What products are produced on the property/company?

7. What is the destination of the residues (bagasse) generated in the processing of grapes at the winery?

8. Is there any treatment for this residue before disposal? Which one?

9. Why do not you produce grape marc flour for human consumption?

10. Do you know any company that transforms grape bagasse into a food product for human consumption?

13. Does the processing of this bagasse take place on the same property / company that produces juices, wines and / or grape derivatives?

14. The bagasse used comes from the production what kind of process?

15. Why the interest in this destination?

16. How did you find out about the possibility of transforming grape processing residues into flour for human consumption?

17. Was there technical assistance from any company in the implementation of the processing of grape residues?

18. How long has the property / company been producing and selling grape marc flour for human consumption?

19. Does the commercialization of this by-product generate satisfactory profits for the property / company?

20. Is the market demand for this by-product satisfactory for the property / company?

21. What legislation is adopted for the production of grape marc flour?